



Ed Tate
& Associates LLC
Win High Stakes Presentations

Ed Tate, Certified Speaking Professional

BIOGRAPHICAL SKETCH

Ed Tate is an award-winning international keynote speaker, author, and executive. He is ***"The Speaker Who Energizes, Educates, and Entertains."*** To date, he has spoken professionally in 50 states, 25 countries, and on five continents.

Ed won the ***"American Idol of Public Speaking,"*** becoming the 2000 World Champion of Public Speaking – Toastmasters International's most prestigious speaking award among its 352,000+ Global members.

2008, Ed earned the Certified Speaking Professional (CSP) designation from the National Speakers Association. It is an honor bestowed on slightly more than 12% of its members.

Ed is a faculty member of the Dr. Robert Cialdini Institute of Ethical Influence–New York Times Bestselling Author of Influence and Pre-Suasion (over 7 million copies sold.)

A partial list of Ed's clients includes:



Ed's success in business has spanned more than two decades. For 14 years, he was a successful national account executive selling over \$500 million in products and services to corporations and entrepreneurs throughout the United States. He co-created two business units that produced over \$1.25 billion in revenue.

Since 1998, Ed Tate has helped corporations, entrepreneurs, speakers, and salespeople win high-stakes presentations.